

STAR HEALTH AND ALLIED INSURANCE CO LIMITED
Registration No. and Date of Registration with the IRDA : 129 / 16.Mar.2006

PERIODIC DISCLOSURES

FORM NL-40 Business Acquisition Through Different Channels

Insurer: **STAR HEALTH AND ALLIED INSURANCE CO LTD**

Date: **30-Sep-18**

Sl.No.	Business Acquisition Through Different Channels								<i>(Rs in Lakhs)</i>	
	Channels	Current Quarter		Same Quarter Previous Year		Upto The Period		Same Period Of The Previous Year		
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	
1	Individual Agents	801,843	91,028	627,500	67,821	1,422,090	160,427	1,159,693	115,949	
2	Corporate Agents-Banks	20,343	1,512	11,275	941	32,864	2,717	17,647	1,649	
3	Corporate Agents -Others	2,598	257	2,219	209	5,391	549	4,376	403	
4	Brokers	10,737	6,176	9,685	3,896	19,642	9,313	18,443	7,154	
5	Micro Agents	-	-	-	-	-	-	-	-	
6	Direct Business	137,999	15,896	130,635	14,136	260,761	29,562	255,260	25,763	
	Total (A)	973,520	114,869	781,314	87,003	1,740,748	202,568	1,455,419	150,918	
1	Referral (B)	-	-	-	-	-	-	-	-	
	Grand Total (A+B)	973,520	114,869	781,314	87,003	1,740,748	202,568	1,455,419	150,918	

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold